

230 East 50<sup>th</sup> Street, New York 10022

**MACGILL DAVIS**  
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## **EDUCATION**

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### **TUFTS UNIVERSITY**

Somerville, MA

#### ***Bachelor of Arts and Science in Computer Science and International Relations***

May 2015

- *Academics:* 3.65 GPA with an A in Computer Science, Economics, Literature, Spanish, Psychology, and History
- *Leadership:* Member of *Leaders Global Network*, Elected to Sigma position on Supreme Council of Zeta Psi Fraternity, Kappa Chapter, International Relations Major Mentor, senior member of International Relations Core Forum
- *Teamwork:* Member of Tufts Men's Crew Team through 2012 and rowed in Eastern College Athletic Conference finals in 2011, active brother of Zeta Psi Fraternity, member of Tufts Financial Group, Teaching Assistant for Computer Science

### **PONTIFÍCIA UNIVERSIDADE CATÓLICA**

Rio de Janeiro, Brazil

#### ***Visiting Undergraduate – International Relations***

June 2012 – June 2013

- *Academics:* 9.19/10 GPA including three perfect 10's while taking classes taught in Portuguese
- *Service:* Taught weekly English classes to underprivileged Brazilian youths through the NGO Educari, in the Vidigal Favela
- *Teamwork:* Member of the República de Relações Internacionais da PUC, an International Relations student interest group

## **EXPERIENCE**

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### **GUIDEHIRE, INC.**

Boston, U.S.A.

#### ***Cofounder & CTO***

Nov 2014 – Present

- Built and managed Ruby on Rails web application singlehandedly at [www.GuideHire.co](http://www.GuideHire.co)
- Grew company from idea stage to a profitability with hundreds of users and featured on Outside Magazine

### **AVIDEST / CODEUNDERCOVER**

Boston, U.S.A.

#### ***Ruby on Rails Developer & Freelancer***

Sept 2014 – August 2015

- Developed Avidest core site and freelanced for CodeUndercover making Ruby on Rails web applications
- Presented at network events such as *MassConnect* and at university to recruit students including Tufts University and MIT
- Managed singlehandedly the social media accounts of the entire company

### **NEW YORK TIMES**

Boston, U.S.A.

#### ***Campus Delivery Manager***

Sept 2011 – Present

- Manage of a team of delivery students to ensure daily delivery of hundreds of newspaper to Tufts University campus
- Coordinate delivery and payment scheduling and record delivery statistics
- Began working for the New York Times in 2011 as a delivery boy

### **BANK OF AMERICA MERRILL LYNCH**

New York City, U.S.A.

#### ***Summer Analyst – Leveraged Finance***

June 2014 – August 2014

- Gained an understanding of high yield debt markets, debt structures and price levels through a period of near all-time low yields and unprecedented high yield market demand
- Calculated financial statistics and leverage multiples for companies across an array of industries sharpening my accounting skills as well as my understanding of financial statements
- Assembled numerous lender presentations and pitch books presented to clients and investors
- Built an LBO model as well as prepared an accompanying pitch book and presented the deal to a team of senior bankers within the Leveraged Finance Group
- Participated on the deal teams for multiple debt transactions, including Term Loans and Asset-Based Lending Revolvers

### **MARATHON LONDON**

London, U.K.

#### ***Analyst – Asset Management***

July 2013

- Marathon London is one of the most renown boutique financial firms in the world with over \$50B AUM
- Worked with all departments including Investment Team, Client Services, and Operations
- Partook in numerous meetings and conference calls with current and potential investors as well as professional analysts
- Researched alongside portfolio managers specific firms and industry trends, such as JB Hunt and the freight industry
- Gathered data for Global Investment Review (GIR) Reports and completed several GIR PowerPoints to update investors on firm's projections and fund's performance

## **MANABI S.A.**

### ***Intern – Investor Relations***

April 2013 – June 2013

Rio de Janeiro, Brazil

April 2013 – June 2013

- Manabi is a preoperational Brazilian infrastructure and mining firm currently developing a \$4B project based around a port, a railway, and two iron ore mines, whose investors include Korean Investment Corp., Ontario Teacher's Pension Plan, and EIG
- Updated company's shareholder website and completely reorganized shareholder database
- Proofread final copy of all released materials as the company's only native English speaker
- Filed company's quarterly financial statements with the CVM, the Brazilian equivalent of the SEC
- Analyzed and completed extensive industry research reports and projections, as well as shareholder presentations in Excel and PowerPoint

## **LEADERSHIP**

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- Senior mentor of *Leaders Global*, a mentor network that connects young professionals passionate about finance, business and entrepreneurship
- Co-led Ruby on Rails weekend tutorial at Harvard University, Tufts University, Boston College, MassChallenge, and WeWork

## **ADDITIONAL**

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- Programming Languages: coded substantially in C, C++, Objective-C, Swift, HTML, CSS, Javascript, Ruby and Python computer languages
- Languages: fluent in Portuguese and proficient in Spanish
- Skills: high qualified in Microsoft Excel and Bloomberg, with basic understanding of Thomson Reuters and FactSet
- Hiking: Outward Bound Alumnus, summited Collegiate Peaks in Colorado and Mount Washington in New Hampshire, backpacked extensively in Prince William Sound, Alaska and Pigsah National Park, Tennessee
- Interests: basketball, visual art, history, languages